



Transforming a conservative business into a digital world – three key success factors

Urban Doverholt Chairman SEM Group



Urban Doverholt

- Chairman SEM Group since 2009
- 4 years ARGE executive board
- Over 9 years at AssaAbloy
- Now 6 boards and consulting
- Your host here at ARGE2022





SEM Group =

= Security in Electronics and Mechanics









SEM Group members

- AssaAbloy
- dormakaba
- Evva
- iLOQ
- Abus
- Geze
- · CDVI
- Tormax
- Best
- Copiax
- Prodib
- AXS
- Beslagskonsult
- Beslagsgrossisten



- RCO Security
- Axema
- Amido
- Anchor
- Safetron
- Profsafe
- Swedlock
- Noway
- ISAB Instrumenfirman Sjöholm
- Söderhamn innovation
- RZ Olda Innovation
- Exma
- Cadware
- Claves











Security in Electronics and Mechanics







Security in **Electronics** and Mechanics

- Access control systems
- Electric locks
- - electric strikes
- solenoid locks
- motor locks
- Door Automation
- Smart door locks (SDL)





Product companies Distributors Installers End customers



COOPERATION



Säkerhet inom Elektronik och Mekanik

- ARGE
- SIS and CEN



- SSF SSF
- SLR



SIS

• Säkerhetsbranschen



• Stockholmsmässan(Skydd)







LISTEN TO MEMBERS

- Members meetings 2 times/year
- Board meetings every 6 weeks

...our greatest power is our members time....



THREE KEY SUCCESS FACTORS

- Digitalization
- Adjust quickly
- Be brave



QUESTIONS?

Thank you!





Have a great time in Stockholm!





SEM Group SUPPORT TEAM ARGE2022

Urban Doverholt Henrik Kolga Ellinor Norberg Malin Leveau Torbjörn Andrén Thomas Rehlin



SEATS LEFT 325 SEK

Friday 13:45



